



What to expect at your quote appointment

A simple guide to preparing for the walkthrough, what we'll discuss, and what happens afterwards.



Meet Brett and Luke

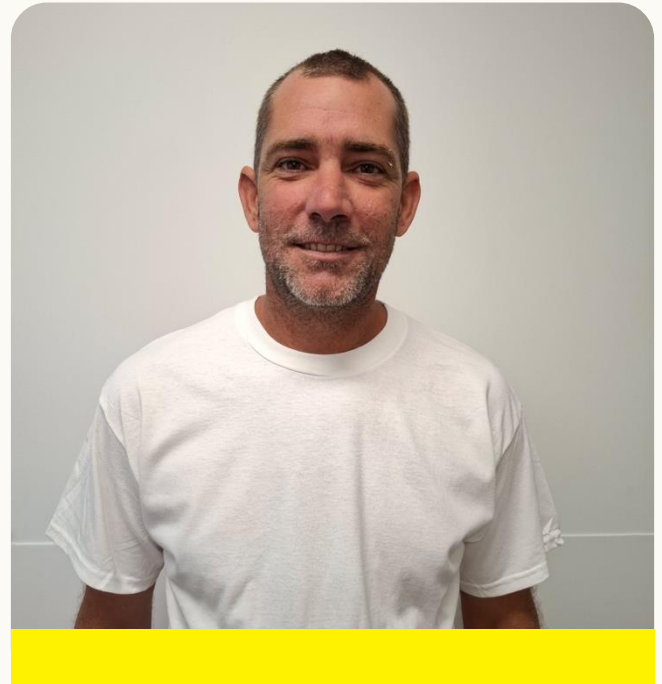
BJC Painting Services is a locally owned Brisbane business operating since 2008. Our team brings more than 20 years of painting experience to residential and commercial projects.



Brett

Owner & Director

Brett leads the business and the quoting process. He'll listen to what you want, inspect the property and talk through practical options.



Luke

Painting Supervisor

Luke oversees painting work on site and helps keep quality, communication, and progress on track once a project begins.

Licensed, insured, and established

QBCC licensed & fully insured • Dulux Accredited Painter
Long-term member of Master Painters Australia



Our painting services

From a single room to a multi-site repaint, we tailor the scope to the property.

Interior painting

Walls, ceilings, trim, and full interior repaints.

Commercial & industrial

Offices, retail, fit-outs, maintenance, and larger projects.

Lead paint & preparation

Lead-paint removal, patching, sanding, and surface repairs.

Exterior painting

Weatherboards, rendered surfaces, trim, and full exterior repaints.

Body corporate

Planned work for shared residential and commercial properties.

Decks & timber finishes

Deck restoration, staining, clear finishes, and timber care.



Residential, commercial, body corporate, maintenance, and specialised preparation work.

Before we arrive



A little preparation helps us understand the job and quote it accurately.

01 List the areas

Think through the rooms, surfaces, and outside areas you would like included.

02 Make access easy

Open gates and doors, and move only small items that block a clear view of the surfaces.

03 Gather useful details

Keep plans, previous colour information, or relevant reports handy if you have them.

04 Note your questions

Ask about colours, timing, preparation, repairs, or living at home while work is underway.

You do not need to have every colour or detail decided before we arrive.

During the walkthrough

We'll take time to understand the property and what a good result looks like to you.



01 We listen
Tell us what you want painted, the finish you have in mind, and any timing or access concerns.

02 We look closely
We consider the surface condition, preparation, repairs, height, access, and protection required.

03 We record the Scope
We take the notes, measurements, and reference photos needed to prepare the quote.

04 We talk options
We can discuss preparation, coatings, colour support, and anything that may affect the price.

Please point out anything that concerns you, even if it looks small.



What shapes your quote?

A clear quote reflects the condition of your property, not just its size.

Surface condition

What is already there and how it is holding up.

Preparation & repairs

The work needed before the first coat goes on.

Access & height

How safely and efficiently the surfaces can be reached.

Areas & finishes

The number of surfaces, details, and finish types involved.

Coating system

The products and process suited to each surface.

Protection & logistics

The practical needs of your home, site, and access.



The result is a clear, considered scope of works—tailored to your vision, your premises, and South-East Queensland conditions.

Beyond the lowest quote

A much lower quote may reflect a smaller scope, less preparation, or fewer safeguards—not the same job for less.

01

Compare the complete scope

Check washing, repairs, sanding, filling, priming, coat numbers, access, protection, and clean-up. A low total may simply leave work out.

02

Preparation cannot be rushed

Paint is only as sound as the surface beneath it. Skipped washing, sanding, filling, or priming can lead to peeling, blistering, and cracking.

03

Products, coats, and timing matter

Cheaper products, omitted primer, too few coats, or rushed drying times can cause patchy coverage, weak adhesion, and premature fading or chalking.

04

Choose proven accountability

BJC Painting Services is QBCC licensed and insured, a Master Painters Association member, and a Dulux Accredited Painter—backed by excellent reviews and a seven-year workmanship warranty.

“Whilst not the cheapest ... they never took the short cut.”

— Les Fereday, BJC client

We're Dulux Accredited



Our preferred coating systems are matched to the surface, finish, and local conditions.

01 Accredited

Professional workmanship, service, and business practices.

02 Right system

Preparation and products selected to help the finish perform as intended.

03 Inside & out

Dulux systems for walls, trim, metal, and weather-exposed surfaces.

04 7-year warranty

A seven-year workmanship warranty provides added peace of mind.

Although Dulux is our paint brand of choice, other reputable paint brands can be used upon request.

See your colours first

See shortlisted colours on an image of your property before you finalise them.



01 Your property

See the overall colour balance on the building you know best: your own.

02 Compare schemes

Place lighter, darker, or contrasting combinations side by side.

03 Refine the details

Explore walls, trims, accents, and features before making the final call.

04 Choose confidently

Use the visual to guide a more informed colour conversation*.

See the possibilities before painting begins—and choose a colour scheme you'll love for years to come.

*Visual guide only. Colours can vary between screens, lighting, and painted surfaces.



Practical solutions for challenging jobs

A three-storey home, weathered surfaces, or heavy preparation can be planned into the job from the start.

Elevated Work Platforms
House washing and pressure cleaning
Mechanical sanding and preparation

We identify access, safety, and equipment needs during the walkthrough and quote.



Common questions

Quick answers to questions clients often ask before deciding whether to proceed.

01

Do I need final colours now?

No. A general direction helps, but colour advice and digital overlays can support the final selection.

02

What will be in my quote?

A written scope with the agreed work, preparation, payment terms, and estimated completion timeframe.

03

Are you licensed and insured?

Yes. BJC is QBCC licensed and fully insured, helping protect both you and the team on site.

04

Is the work guaranteed?

BJC provides a seven-year workmanship warranty for added confidence after the project is complete.

To see our full list of Frequently Asked Questions, please visit the [FAQ page](#) on our website.

Still have a question? Ask during the walkthrough or contact us after the quote.



What happens next?

After the walkthrough, you can review everything in your own time.



01 We prepare the written quote

The quote is based on the walkthrough, the agreed scope, and the conditions we observed.

02 You review the details

Read the scope and the supporting project information so you know what is included.

03 Questions and changes are welcome

Contact us if anything is unclear or if you would like us to consider an amendment.

04 You decide whether to proceed

If you accept, we confirm scheduling, colours, and any deposit or payment arrangements in writing.

Ask us if you're eligible for our free colour consultation!

Take the quote away, read it carefully, and contact us with any questions.

What our clients say

A few words from clients who invited BJC into their homes and businesses.



Angela Massey

Client testimonial

They turned up on time, did what they said they were going to do, were friendly and helpful, and the paintwork looks great!



Vicki Williams

Client testimonial

Thank you, Brett and your team, for doing a wonderful job. I was impressed with how you left everything clean and tidy. Excellent job and great price.

★★★★★ Five-star feedback

Our clients regularly mention respectful crews, clear communication, careful preparation, and tidy worksites.



We look forward to meeting you!

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If anything changes before your appointment, please let us know.

